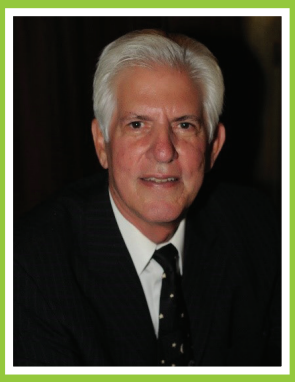
ANNUAL REPORT 2019-2020

Desert Arc
OPPORTUNITIES FOR PEOPLE WITH DISABILITIES

Founded in 1959

Desert Arc Mission

Enhance the quality of life and create opportunities for people with disabilities



A Year In Review From Our President/CEO

73255 Country Club Drive
Palm Desert CA 92260

760.346.1611 (Main)
760.404.1370 (Business Services)

www.desertarc.org

https://www.facebook.com/DesertArc/

https://www.instagram.com/desert_arc

https://twitter.com/DesertArc

BOARD OF DIRECTORS 2020

CHAIR
Damian Jenkins

VICE CHAIR
Glenn Miller

TREASURER
Nate Otto

SECRETARY
Nancy Singer*

Robert Anzalone*

Brooke Beare*

Mary Hendler

Howard Levy

Lori Serfling*

***Past Board Chair**

Richard Balocco
President/CEO

IN MEMORIAM
Vern Kozlen
Board Member and Treasurer
2016-2019

Dear Friends,

Desert Arc's fiscal year spanning July 1, 2019 to June 30, 2020 was bookended by our CARF re-accreditation process and the global COVID-19 coronavirus pandemic.

Our executive management team spent several months preparing for CARF's – the Commission on Accreditation of Rehabilitation Facilities – intensive, agency-wide review process. I am pleased to report that in December, we received word that Desert Arc attained a Three-Year Accreditation, the highest level certification and a meritorious accomplishment.

In response to the pervasive COVID-19 health emergency, we closed our offices and on-site programs in mid-March, in compliance with the directives of the State of California, the Riverside County Public Health Department and the Centers for Disease Control and Prevention. Fortunately, Desert Arc was afforded the opportunity to continue the majority of its operations remotely and have not had to lay off staff during these challenging times.

Throughout this crisis, Desert Arc's case managers have remained in constant contact with the 713 people with disabilities who are served by Desert Arc's mission to ensure their well-being during this shelter-at-home time period. Exemplary of our 61-year commitment to providing person-centric programming to enable our clients to reach their highest potential are the weekly, remote meetings with clients, families and care providers to address their every need.

Our amazing team has implemented all safety and personal protective equipment protocols for the essential staff members in our various departments, who need to take care of important business matters. These procedures are mandatory and also benefit the people who have continued to provide essential Business Services in the community – the Janitorial, Landscape Maintenance and Shredding crews. I applaud them and am grateful for their great work!

In reflection, I am honored to lead this nonprofit, human and social services organization in partnership with a dedicated Board of Directors, and for the privilege of working side by side with a loyal and talented staff. Of special note, Desert Arc was named the #1 Nonprofit Organization in the Coachella Valley by Desert United Luncheon and the presentation took place in September 2019. Two of our clients joined us on stage in accepting this award.

There is much to be thankful for as reflected in the photo of our 2020 Clients of the Year Awardees on the cover of our Annual Report. These are difficult times, but our vital mission inspires all of us to continue to make a difference in the lives of people with disabilities.

Thank you,

Richard Balocco
President/CEO

Desert Arc
OPPORTUNITIES FOR PEOPLE WITH DISABILITIES

BUSINESS SERVICES
TO MEET ALL YOUR NEEDS

Desert Arc
SHREDDING DIVISION

SHRED IT
AND FORGET IT
760.404.1370

WE'RE LOCAL AND COMPETITIVELY PRICED!

Desert Arc
RECYCLING DIVISION

760.404.1370

Desert Arc
JANITORIAL DIVISION

760.404.1364

Desert Arc
FULFILLMENT DIVISION

760.404.1361

Desert Arc
LANDSCAPE MAINTENANCE

CA License #1021561
760.404.1367

Desert Arc's 2019-2020 Indio Recycling Center Processing Statistics

251,000 pounds of Electronic Waste
667,000 pounds of Shredded Paper
2,250,000 pounds of Cardboard

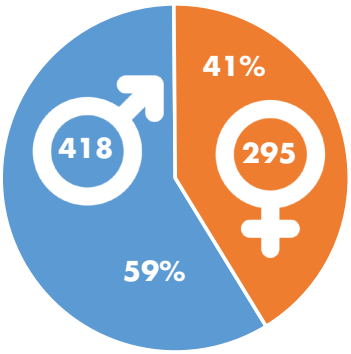
Agency Demographics 2020

Persons Served

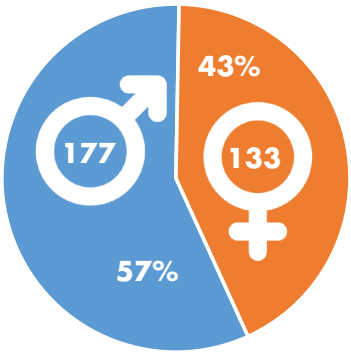
TOTAL CLIENTS
713

TRANSPORTATION
310

GENDER



GENDER

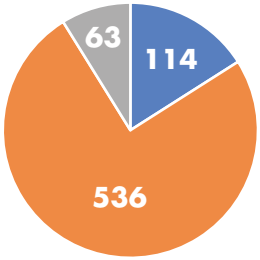


LANGUAGE

BI-LINGUAL 9%

SPANISH 16%

ENGLISH 75%



AGE

< 20	20-29	30-39	40-49	50-59	60+
6	209	211	147	84	56
0.8%	29.3%	29.6%	20.6%	11.8%	7.9%

ETHNICITY

8	OTHER 1.1%
4	AMERICAN INDIAN .5%
14	ASIAN 2%
66	AFRICAN AMERICAN 9.3%
291	WHITE/CAUCASIAN 40.8%
330	LATINO OR HISPANIC 46.3%

LIVING SITUATION

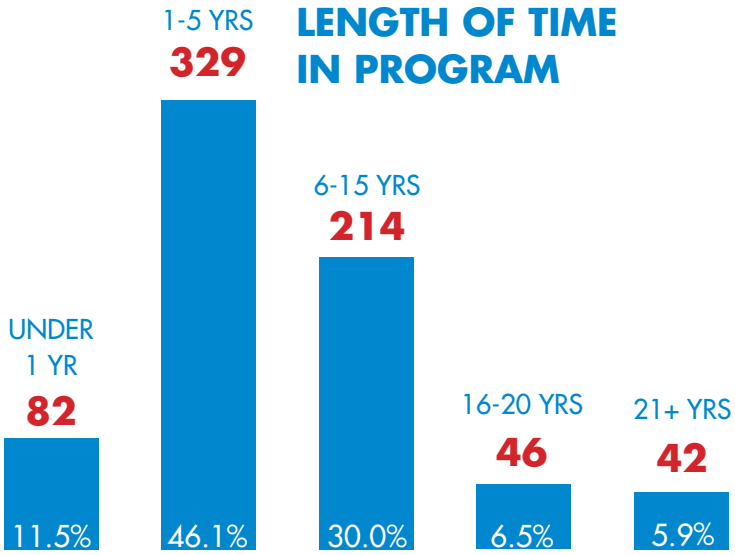
24	3.3% HEALTH FACILITY
63	8.8% RESIDENTIAL CARE
135	18.9% LIVE INDEPENDENTLY
491	69.0% IN-HOME

TOTAL MONTHLY UNITS OF SERVICE

1040

Desert Arc has entered its 61st year of service and is the only area non-profit organization providing comprehensive services for adults with developmental and intellectual disabilities. The agency designs programs to meet the needs of its clients including: Adult Day Center, Vocational Training, Job Development, Job Placement and Employment; Nutritional Cafeteria Services; Social and Recreational programs; Support and Training for Self-Help and Independent Living; case management and personalized coordination of services; and advocacy for community integration.

LENGTH OF TIME IN PROGRAM



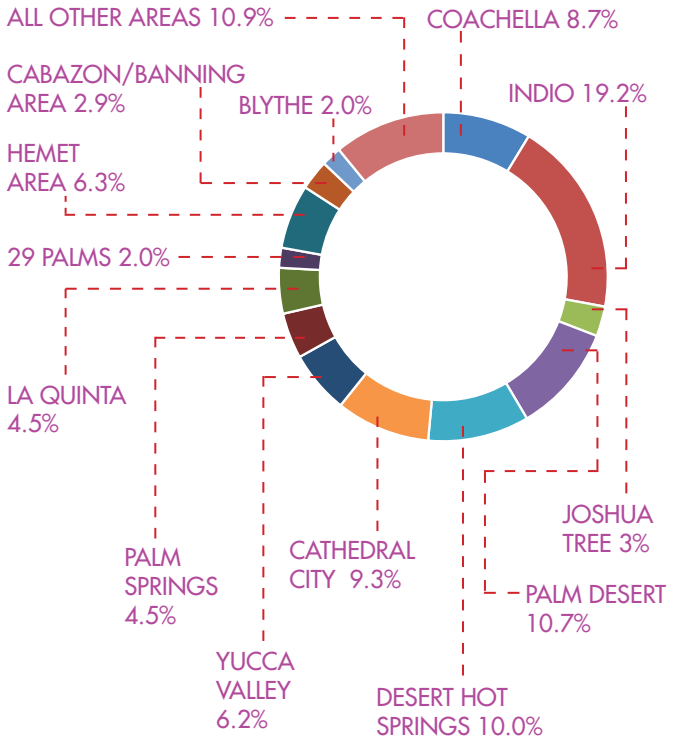
PRIMARY DIAGNOSIS

503	MMR	67.5%
86	AUTISM	11.5%
53	CEREBRAL PALSY	7.1%
36	EPILEPSY	4.8%
38	DOWN SYNDROME	5.1%
13	VISUALLY IMPAIRED	1.7%
11	HEARING IMPAIRED	1.5%
5	FIFTH CATEGORY	0.7%

713 total people but numbers reflect multiple diagnoses as some individuals have more than one type of disability.

CITY OF RESIDENCE

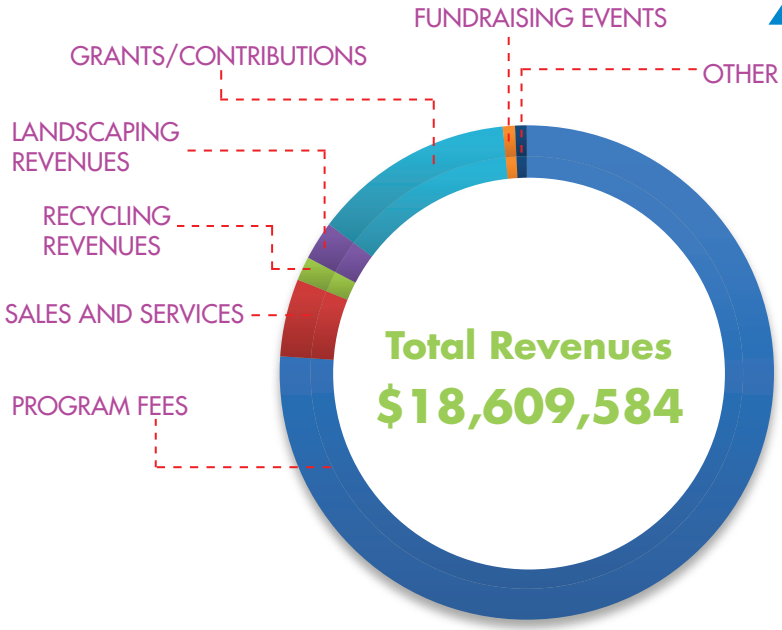
Coachella	62	Palm Springs	32
Indio	137	LaQuinta	32
Joshua Tree	21	29 Palms	14
Palm Desert	76	Hemet Area	45
Desert Hot Springs	71	Cabazon/Banning Area	21
Cathedral City	66	Blythe	14
Yucca Valley	44	All Other Areas	78



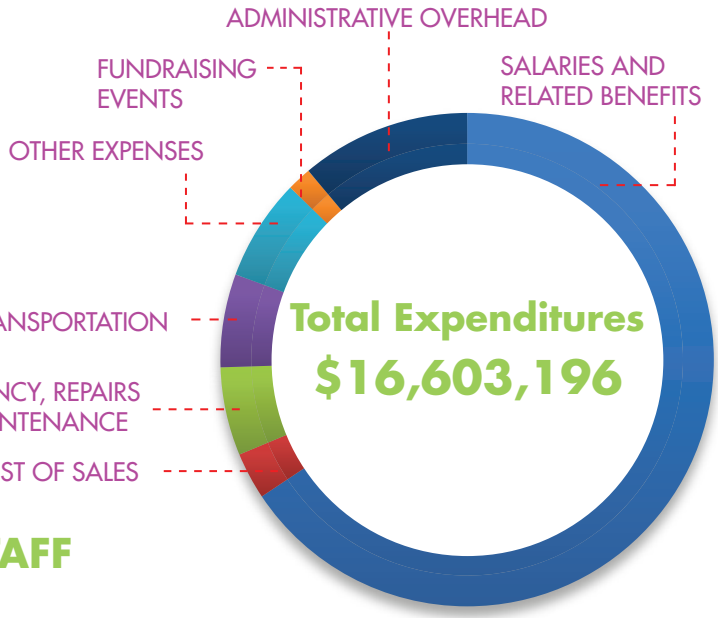
Financial Statistics
2019 - 2020

REVENUES
$18.6M

EXPENDITURES
$16.6M



DESERT ARC'S NEW YUCCA VALLEY SITE



NUMBER OF STAFF
300

REVENUES			EXPENDITURES		
$14,151,486	PROGRAM FEES	76%	$10,899,084	SALARIES & RELATED BENEFITS	66%
$946,450	SALES AND SERVICES	5%	$510,192	COST OF SALES	3%
$290,993	RECYCLING REVENUES	2%	$960,629	OCCUPANCY, REPAIRS & MAINTENANCE	6%
$472,025	LANDSCAPING REVENUES	3%	$1,014,025	TRANSPORTATION	6%
$2,458,236	GRANTS/CONTRIBUTIONS	13%	$1,107,686	OTHER EXPENSES	7%
$147,694	FUNDRAISING EVENTS	1%	$264,725	FUNDRAISING EVENTS	2%
$142,700	OTHER INCOME	1%	$1,846,855	ADMINISTRATIVE OVERHEAD	11%

Thank You to Our Grant Funders

MARIO DEL GUIDICE OF MARIO'S ITALIAN CAFÉ IS ONE OF DESERT ARC'S BIGGEST SUPPORTERS

Allstate Foundation Helping Hands
Bank of America Charitable Foundation
Bighorn Cares: BIGHORN Golf Club Charities
CA Foundations for Stronger Communities
Caltrans 5310 Program Seniors and People with Disabilities
Champions Volunteer Foundation
Desert Healthcare District Foundation
Edison International Grant Program
Emergency Food & Shelter Program
Enterprise Holdings Foundation
Grace Helen Spearman Charitable Foundation
Henry Bull Foundation
Indian Wells – Grants in Aid
Inland Empire Community Foundation
James Houston Family Foundation
La Quinta Community Services Program
MUFG Union Bank Foundation
Rancho Mirage City Assistance Funding
Riverside County CDBG
Riverside County Community Action Project
The Auen Foundation
United Way of the Desert
Walmart Pharmacy/Neighborhood Market #3026

Desert Arc
OPPORTUNITIES FOR PEOPLE WITH DISABILITIES

Recycling/Shredding Division
45875 Commerce Street
Indio, CA 92201
760.404.1370

Yucca Valley Campus
NEW LOCATION
56315 Twentynine Palms Highway
Yucca Valley, CA 92284
760.228.1860

EMPLOYMENT OPPORTUNITIES
www.desertarc.org

Main Campus
73255 Country Club Drive
Palm Desert, CA 92260-2309
760.346.1611

info@desertarc.org
www.desertarc.org
Tax ID# 95-6006700

A NON-PROFIT ORGANIZATION

carf INTERNATIONAL

Disability Rights California

CALIFORNIA Disability Services

California State Council on Developmental Disabilities

DOR DEPARTMENT of REHABILITATION
Employment, Independence & Equality

The Arc
For people with intellectual and developmental disabilities

State of California
Department of Developmental Services

INLAND REGIONAL CENTER
Serving Individuals with Developmental Disabilities in San Bernardino and Riverside Counties

CalRecycle

California Department of Toxic Substances Control

NAID MEMBER

SAVE THE DATES

11TH ANNUAL GOLF CLASSIC
Wednesday, April 7, 2021
Eagle Falls Golf Course
Fantasy Springs Resort Casino

FOURTH ANNUAL CHAMPIONS OF CHANGE
Recognition Awards Luncheon
Tuesday, February 8, 2022
11:30 am to 1:30 pm
Agua Caliente Casino Resort Spa

ADVANCE RESERVATIONS
Desertarc.org
760.404.1368

Photo Credits: Lani Garfield (Cover/Page 6 - 2020 Awards Luncheon), All Other Photos Courtesy of Desert Arc Staff