

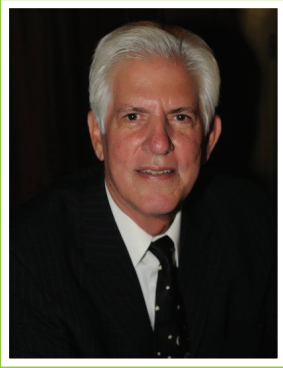
ANNUAL REPORT 2020-2021



Founded in 1959

Desert Arc Mission

*Enhance the quality of life
and create opportunities for
people with disabilities*



A Year In Review From Our President/CEO



73255 Country Club Drive
Palm Desert CA 92260



760.346.1611 (Main)
760.404.1370 (Business Services)



www.desertarc.org



<https://www.facebook.com/DesertArc/>



https://www.instagram.com/desert_arc



<https://twitter.com/DesertArc>

BOARD OF DIRECTORS 2021

CHAIR
Damian Jenkins

VICE CHAIR
Glenn Miller

TREASURER
Nate Otto

SECRETARY
Nancy Singer*

Robert Anzalone*

Brooke Beare*

Mary Hendler

Howard Levy

Lori Serfling*

*Past Board Chair

Richard Balocco
President/CEO

**PLEASE REMEMBER
DESERT ARC
IN YOUR WILL**

Dear Friends,

Desert Arc's past fiscal year, bridging July 1, 2020 through June 30, 2021, marked an out of the ordinary 12 months of operations during a global pandemic for our 62-year-old, nonprofit human services agency.

An overriding focus for everyone involved was to stay on the pulse of the ever-changing COVID-19 national and local public safety mandates and guidelines. I'm proud to report that Desert Arc adeptly handled every change and pivoted to meet each challenge inspired by a deep commitment to our cause. And, best of all, Desert Arc was able to continue to provide programs and services to our clients, the 683 people with intellectual and development disabilities served by our mission, albeit mostly virtual.

Our Program staff were in constant contact with our clients and Desert Arc's Transportation team and fleet of buses were repurposed to deliver food, equipment and supplies like iPads and art materials to each person at their place of residence. Plus, FYI-For Your Independence staff continued to visit clients at their homes throughout the pandemic with ppe protocols in place. The essential Business Services crews – Janitorial, Landscape Maintenance, Shredding and Recycling remained in full force in the community, as did our on-site Fulfillment division.

Of note, Desert Arc did not hold our two annual fundraising events, the *Champions of Change* Recognition Awards Luncheon and the Golf Classic, because of COVID-19 and our overarching concern for everyone's safety. However, we look forward to the promise of resuming these in the future!

My deepest gratitude for the unwavering dedication of Desert Arc's Board of Directors, staff and all of our supporters in making a difference in the lives of people with disabilities!

Thank you,

Richard Balocco
President/CEO

BUSINESS SERVICES TO MEET ALL YOUR NEEDS



SHRED IT
AND FORGET IT

760.404.1370

**WE'RE LOCAL AND
COMPETITIVELY PRICED!**



760.404.1370



760.404.1364



760.404.1361



CA License #1021561

760.404.1367

Desert Arc's 2020-2021 Indio Recycling Center Processing Statistics

134.4 tons of Electronic Waste

38.9 tons of Recycled Metals

636.5 tons of Shredded Paper

1,157.6 tons of Cardboard

\$122,000 YOY INCREASE in RECYCLING REVENUE

Agency Demographics 2020-2021

Persons Served

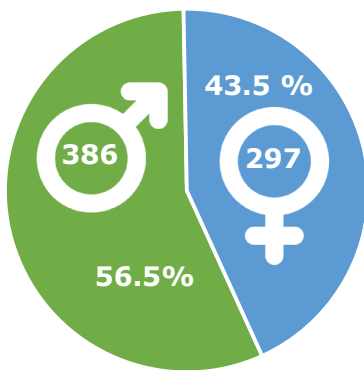
TOTAL CLIENTS

683

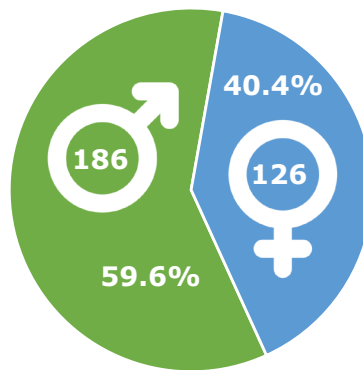
TRANSPORTATION

312

GENDER



GENDER

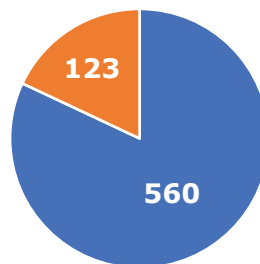


Bus Driver representing the driving force of Desert Arc, its Transportation department.

LANGUAGE

SPANISH
18%

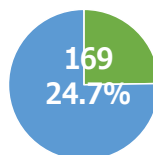
ENGLISH
82%



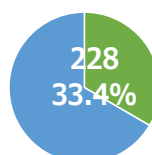
Bus Aide checking client-passenger on his way to work with the Landscape Maintenance team.

AGE

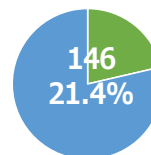
20-29



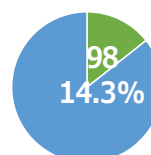
30-39



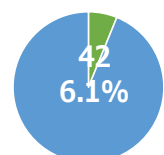
40-49



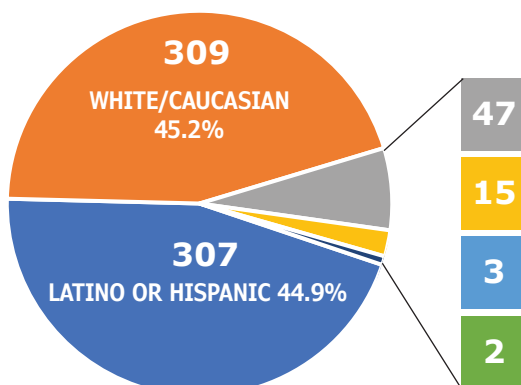
50-59



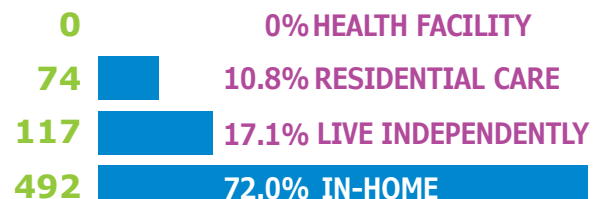
60+



ETHNICITY



LIVING SITUATION



Thumbs-Up by Janitorial Crew Member.



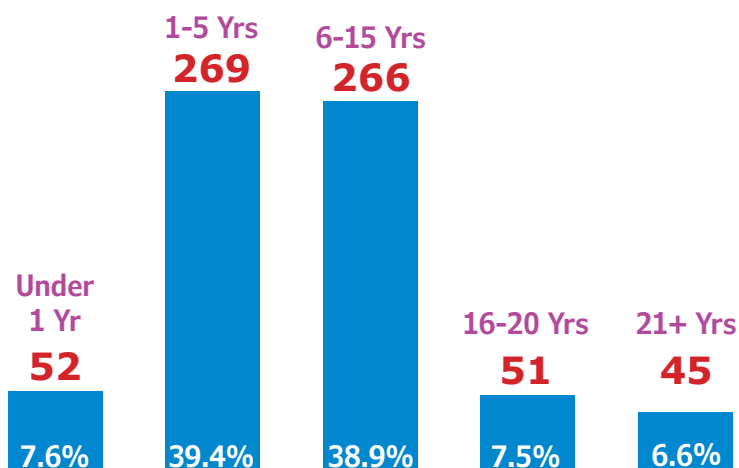
Longtime client in Desert Arc's Individual Placement program loving his job with Mario Del Guidice at Mario's Italian Café.

TOTAL MONTHLY UNITS OF SERVICE

995

Desert Arc has championed the rights of people with intellectual and developmental disabilities since 1959. It remains the only nonprofit, human services organization in the larger Coachella Valley and Morongo Basin and beyond that provides comprehensive programs and services for people with intellectual and developmental disabilities. Many of our clients have been a part of the Desert Arc Family for over 20 years. The various programs offered by Desert Arc are designed to give each person, adults age 18+, a safe and supportive, client-centric resource base to reach their highest potential to live, work and socialize in the community.

LENGTH OF TIME IN PROGRAM



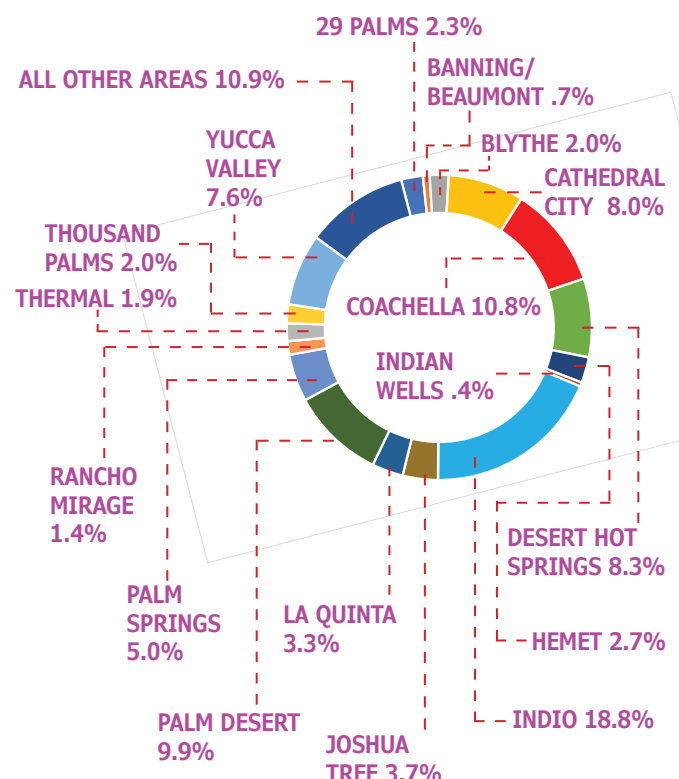
CITY OF RESIDENCE

29 Palms	16	Joshua Tree	26
Banning/Beaumont	5	La Quinta	23
Blythe	14	Palm Desert	69
Cathedral City	56	Palm Springs	35
Coachella	75	Rancho Mirage	10
Desert Hot Springs	58	Thermal	13
Hemet	19	Thousand Palms	14
Indian Wells	3	Yucca Valley	53
Indio	131	All other areas	76

PRIMARY DIAGNOSIS

567	MILD MENTAL RETARDATION	74.0%
66	AUTISM	8.6%
56	CEREBRAL PALSY	7.3%
23	DOWN SYNDROME	3.0%
18	EPILEPSY	2.3%
16	HEARING IMPAIRED	2.1%
14	VISUALLY IMPAIRED	1.8%
6	FIFTH CATEGORY	0.8%

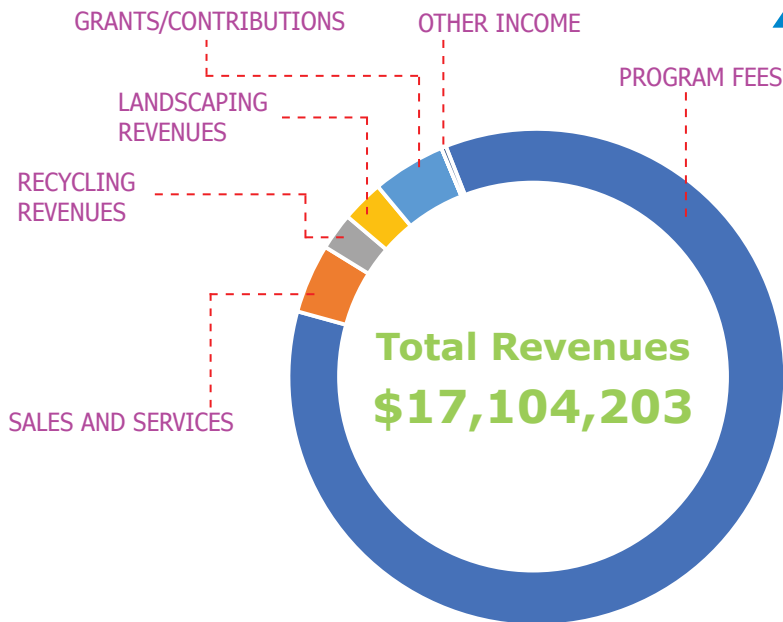
683 total people but numbers reflect multiple diagnoses as some individuals have more than one type of disability.



Financial Statistics 2020-2021

REVENUES
\$17.1M

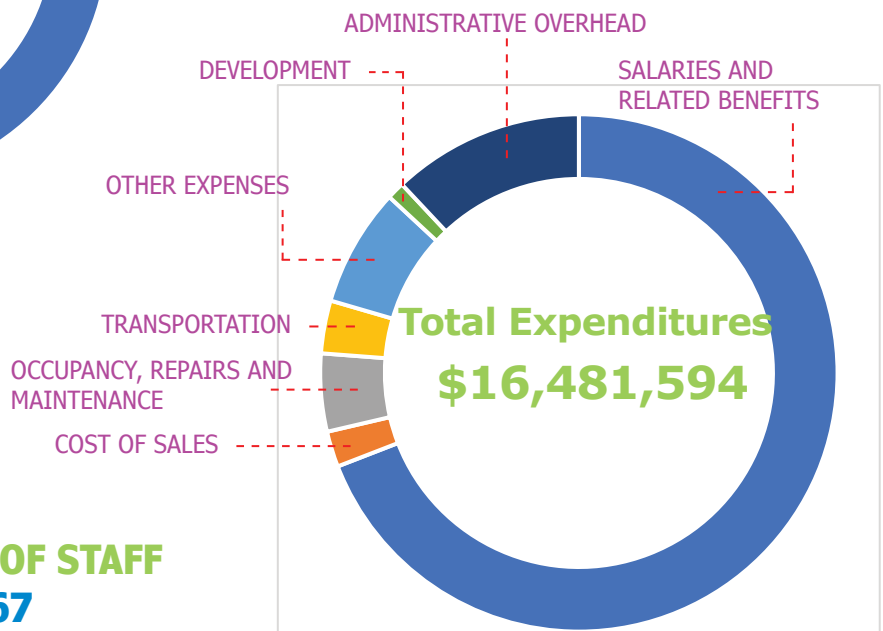
EXPENDITURES
\$16.5M



Early morning Janitorial Crew cleaning the offices of The Management Trust.



Essential Landscape Maintenance crew tending to Desert Arc's campus.



NUMBER OF STAFF
267

REVENUES		
\$14,581,223	PROGRAM FEES	85.25%
\$771,218	SALES AND SERVICES	4.51%
\$413,161	RECYCLING REVENUES	2.42%
\$469,818	LANDSCAPING REVENUES	2.75%
\$817,210	GRANTS/CONTRIBUTIONS	4.78%
\$160	FUNDRAISING EVENTS	0%
\$51,413	OTHER INCOME	.30%

EXPENDITURES		
\$11,391,393	SALARIES & RELATED BENEFITS	69.12%
\$367,822	COST OF SALES	2.23%
\$801,909	OCCUPANCY, REPAIRS & MAINTENANCE	4.87%
\$544,279	TRANSPORTATION	3.30%
\$1,218,635	OTHER EXPENSES	7.39%
\$180,745	DEVELOPMENT	1.10%
\$1,976,811	ADMINISTRATIVE OVERHEAD	11.99%

Thank You to Our Grant Funders



Ernie Rubin (far right), her sister Teddi Rozell and their entourage of dedicated elves organize a Holiday Luncheon every year for Desert Arc's clients.

**ALLSTATE FOUNDATION HELPING HANDS
THE AUEN FAMILY FOUNDATION
BANK OF AMERICA CHARITABLE FOUNDATION
BIGHORN CARES: BIGHORN GOLF CLUB CHARITIES
CA FOUNDATION FOR STRONGER COMMUNITIES
CALTRANS 5310 PROGRAM SENIORS AND PEOPLE WITH DISABILITIES
DESERT HEALTHCARE DISTRICT FOUNDATION
EDISON INTERNATIONAL GRANT PROGRAM
EMERGENCY FOOD & SHELTER PROGRAM
ENTERPRISE HOLDINGS FOUNDATION
GRACE HELEN SPEARMAN CHARITABLE FOUNDATION
INDIO CITY ASSISTANCE
INLAND EMPIRE COMMUNITY FOUNDATION
JAMES HOUSTON FAMILY FOUNDATION
MUFJ UNION BANK FOUNDATION
PALM DESERT CDBG
REGIONAL ACCESS PROJECT
RIVERSIDE COUNTY CDBG
RH ELEVATE FUND
RHYNARD FAMILY FOUNDATION
SMART AND FINAL
UNITED WAY OF THE DESERT**



Recycling Center

45875 Commerce Street
Indio, CA 92201
760.404.1370

Yucca Valley Campus

56315 Twentynine Palms Highway
Yucca Valley, CA 92284
760.228.1860

EMPLOYMENT OPPORTUNITIES

www.desertarc.org

Main Campus

73255 Country Club Drive
Palm Desert, CA 92260-2309
760.346.1611

info@desertarc.org

www.desertarc.org

Tax ID# 95-6006700

A NON-PROFIT

501(c)(3) ORGANIZATION

SAVE THE DATES

carf INTERNATIONAL



State of California
Department of Developmental Services



FOURTH ANNUAL CHAMPIONS OF CHANGE

Recognition Awards Luncheon

Tuesday, February 8, 2022

11:30 am to 1:30 pm

Agua Caliente Casino Resort Spa Rancho Mirage

ANNUAL GOLF TOURNAMENT FUNDRAISER

Thursday, April 7, 2022

Eagle Falls Golf Course

Fantasy Springs Resort Casino

ADVANCE RESERVATIONS
Desertarc.org 760.404.1368



DESERT ARC'S NEW ONLINE
See's CANDIES Storefront

